

Sweet success!

THE sweet smell of success has hit the Southern Highlands through the achievements of a new business.

Lollypotz Chocolate Bouquets, in Highlands Arcade, is part of a franchise group ranked among some of the best businesses in the country.

In fact, the Lollypotz franchise has been recognised in the 2012 Business Review Weekly with a fourth ranking for revenue growth and a second place ranking for outlet growth.

There have been 35 Lollypotz businesses established across Australia and New Zealand in the past 24 months, including the Southern Highlands' store.

They provide an alternative to florists, offering a variety of chocolate bouquets, which can be bought in store or delivered throughout Australia and New Zealand.

Bouquets can include wine, fluffy toys, a variety of chocolates or a combination of

all three options.

Highlands' franchise owners Vanessa Wheeldon and her mother, Teresa Molloy, are thrilled with the recent success of the franchise, which comes less than six months after they opened their Lollypotz shop in Bowral.

And they are not surprised, considering they were inspired to become Lollypotz franchisees after a visit to the business website about 18 months ago.

"I had seen an advertisement for Lollypotz on television and went to the suggested website to order something," Mrs Wheeldon said.

"It was then that I noticed a link for people wanting to own a franchise, so I decided to take a look."

That was 18 months ago. At first Mrs Wheeldon was told she could not open a Lollypotz franchise because there was already one in the Goulburn area.

She said she made a successful approach to that business owner to "buy out" that franchise and after several months of preparation and training it was all systems go from September last year.

"The business has continued to grow since that time and mum and I love what we are doing," she said.

"Lollypotz offers a huge range of chocolate bouquets that range in price and style. There are ready-made bouquets available to buy immediately or we can make something to suit the customer's preference."

The delivery area for bouquets bought from the Bowral Lollypotz store extends from Hill Top to Kangaroo Valley and Crookwell.

Details and orders: 1300 565 597, www.lollypotz.com.au or call into the Bowral store in the Highlands Arcade, Bong Bong Street, Bowral.